

# COVER SHEET

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S.E.C. Registration Number

W A T E R F R O N T P H I L I P P I N E S ,  
 I N C O R P O R A T E D

(Company's Full Name)

N O . 1 W A T E R F R O N T D R I V E  
 L A H U G , C E B U C I T Y

(Business Address : No. Street Company / Town / Province)

Ms. Irish Chara Lawas

Contact Person

(02) 559-0130

Company Telephone Number

1 2      3 1

Month      Day

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FORM TYPE

0 9      1 4

Month      Day  
 Annual Meeting

Secondary License Type, If Applicable

Dept. Requiring this Doc.

Dept. Requiring this Doc.

Amended Articles Number/Section

Amended Articles Number/Section

4 8 2

Total No. of Stockholders

Total Amount of Borrowings

Domestic

Domestic

Foreign

Foreign

To be accomplished by SEC Personnel concerned

File Number

File Number

LCU

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# SECURITIES AND EXCHANGE COMMISSION

SEC Building, EDSA, Greenhills, Mandaluyong City, Metro Manila, Philippines  
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## Company Information

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**SEC Registration No.** AS94008678  
**Company Name** WATERFRONT PHILS. INC.  
**Industry Classification**  
**Company Type** Stock Corporation

## Document Information

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**Document ID** 111142013000734  
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STAMPS

SECURITIES AND EXCHANGE COMMISSION

SEC FORM 17-Q

QUARTERLY REPORT PURSUANT TO SECTION 17 OF THE SECURITIES  
REGULATION CODE AND SRC RULE 17(2)(b) THEREUNDER

1. For the quarterly period ended September 30, 2013
2. Commission identification number AS 094-8678
3. BIR Tax Identification No D80-003-978-254-NV
4. Exact name of issuer as specified in its charter : WATERFRONT PHILIPPINES, INC.
5. PHILIPPINES  
Province, country or other jurisdiction of incorporation or organization
6. Industry Classification Code:  (SEC Use Only)
7. No.1 Waterfront Drive, Off Salinas Drive, Lahug, Cebu City 6000  
Address of issuer's principal office Postal Code
8. (032) 232- 6888  
Issuer's telephone number, including area code
9. NOT APPLICABLE  
Former name, former address and former fiscal year, if changed since last report
10. Securities registered pursuant to Sections 8 and 12 of the Code, or Sections 4 and 8 of the RSA  
Title of each Class Number of shares of common stock outstanding  
and amount of debt outstanding  
Common Shares- P 1.00 par value Issued- 2,498,991,753
11. Are any or all of the securities listed on a Stock Exchange?  
Yes [  ] No [  ]  
If yes, state the name of such Stock Exchange and the class/es of securities listed therein:  
Philippine Stock Exchange Common
12. Indicate by check mark whether the registrant:
  - (a) has filed all reports required to be filed by Section 17 of the Code and SRC Rule 17 thereunder or Sections 11 of the RSA and RSA Rule 11(a)-1 thereunder, and Sections 26 and 141 of the Corporation Code of the Philippines, during the preceding twelve (12) months (or for such shorter period the registrant was required to file such reports)  
Yes [  ] No [  ]
  - (b) has been subject to such filing requirements for the past ninety (90) days.  
Yes [  ] No [  ]



**PART I--FINANCIAL INFORMATION**

**Item 1. Financial Statements.**

Please refer to Annex A.

**Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations.**

Please refer to Annex B.

**PART II--OTHER INFORMATION**

NONE.


**SIGNATURES**

Pursuant to the requirements of the Securities Regulation Code, the issuer has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Registrant: **Waterfront Philippines, Inc.**

Issuer **Atty. Arthur R. Ponsaran**

Signature and Title

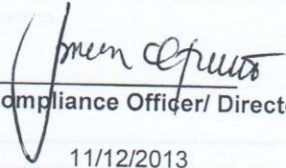
  
**Corporate Secretary**

Date

11/12/2013

Principal Financial/Accounting Officer/Controller **Precilla O. Toriano**

Signature and Title

  
**Compliance Officer/ Director for Finance**

Date

11/12/2013

WATERFRONT PHILIPPINES INCORPORATED AND SUBSIDIARIES  
CONSOLIDATED STATEMENTS OF FINANCIAL POSITION-UNAUDITED  
As of September 30, 2013

"Annex-A"  
Page 1 of 5

	CONSOLIDATED					
	Unaudited		Unaudited		Audited	
	September 30, 2013		September 30, 2012		December 31, 2012	
<b>ASSETS</b>						
<b>CURRENT ASSETS</b>						
Cash and Cash Equivalents	P	91,737,508	P	120,755,253	P	76,723,180
Trade and Other Receivables-net		355,232,841		292,842,323		165,119,561
Inventories		27,263,672		37,919,254		29,840,571
Due from affiliated companies-current portion		1,931,413,671		531,471,226		2,176,371,031
Prepaid Expenses and Other Current Assets		38,762,988		19,448,679		27,161,233
<b>Total Current Assets</b>		<b>2,444,410,680</b>		<b>1,002,436,735</b>		<b>2,475,215,576</b>
<b>Noncurrent Assets</b>						
Receivables from Acesite (BVI)		-		-		-
Due from affiliated companies-noncurrent portion		-		1,622,816,680		-
Goodwill		-		142,819,150		-
Property and equipment-net		6,498,546,038		6,416,825,697		6,461,224,021
Available-for-sale Investments		26,013,000		22,978,150		26,013,000
Deferred Tax Assets		40,537,517		104,592,194		278,522,670
Other noncurrent assets		108,395,181		183,146,740		130,421,834
<b>Total Noncurrent Assets</b>		<b>6,673,491,736</b>		<b>8,493,178,611</b>		<b>6,896,181,525</b>
<b>Total Assets</b>	<b>P</b>	<b>9,117,902,416</b>	<b>P</b>	<b>9,495,615,346</b>	<b>P</b>	<b>9,371,397,101</b>
<b>LIABILITIES AND EQUITY</b>						
<b>Current Liabilities</b>						
Accounts payable and accrued expenses	P	1,468,825,519	P	1,616,944,729	P	1,276,945,998
Loans Payable-current portion		681,861,246		819,965,277		689,128,747
Income tax payable		(10,769,873)		-		14,313,966
Contract payable		-		-		-
Other current liabilities		103,181,255		10,552,905		14,083,208
<b>Total Current Liabilities</b>		<b>2,243,098,147</b>		<b>2,447,462,911</b>		<b>1,994,471,919</b>
<b>Noncurrent Liabilities</b>						
Loans Payable-noncurrent portion		669,506,945		559,375,000		700,000,000
Deferred tax liabilities		989,262,883		1,004,817,042		1,214,757,909
Other noncurrent liabilities		741,475,917		867,192,571		1,057,275,213
<b>Total Noncurrent Liabilities</b>		<b>2,400,245,745</b>		<b>2,431,384,613</b>		<b>2,972,033,122</b>
<b>Total Liabilities</b>		<b>4,643,343,892</b>		<b>4,878,847,524</b>		<b>4,966,505,041</b>
<b>Equity Attributable to Equity Holders of the Parent Company</b>						
Capital Stock		2,498,991,753		2,498,991,753		2,498,991,753
Additional paid-in capital		706,364,357		706,364,357		706,364,357
Revaluation increment in property and equipment		1,982,306,439		2,085,457,808		1,982,306,439
Unrealized valuation loss on AFS investments		7,982,267		6,329,331		7,982,267
Foreign currency translation adjustment		35,801,255		37,654,614		35,801,255
Deficit						
Appropriated		140,000,000		130,000,000		140,000,000
Unappropriated		(1,600,145,297)		(1,570,182,750)		(1,652,630,785)
<b>Total Stockholders Equity</b>		<b>3,771,300,774</b>		<b>3,894,615,113</b>		<b>3,718,815,286</b>
<b>Non-controlling Interest</b>		<b>703,257,750</b>		<b>722,152,709</b>		<b>686,076,774</b>
<b>Total Liabilities &amp; Stockholders Equity</b>	<b>P</b>	<b>9,117,902,416</b>	<b>P</b>	<b>9,495,615,346</b>	<b>P</b>	<b>9,371,397,101</b>

WATERFRONT PHILIPPINES INCORPORATED AND SUBSIDIARIES  
CONSOLIDATED STATEMENT OF INCOME -UNAUDITED  
As of September 30, 2013

"Annex-A"  
Page 2 of 5

	CONSOLIDATED		
	Unaudited	Unaudited	Audited
	Jan-Sept 2013	Jan-Sept 2012	December 31, 2012
<b>REVENUES</b>			
Hotel	P 1,356,853,707	P 1,381,159,300	P 1,951,660,279
Nonhotel	87,596,450	89,408,018	19,132,964
Interest and other income	28,153,101.09	19,335,928	28,472,703
<b>Subtotal</b>	<b>1,472,603,258</b>	<b>1,489,903,246</b>	<b>1,999,265,946</b>
<b>OPERATING EXPENSES</b>			
Hotel	985,007,732	1,002,268,541	1,174,511,444
Nonhotel	78,767,563	93,805,314	350,192,702
<b>Subtotal</b>	<b>1,063,775,295</b>	<b>1,096,073,855</b>	<b>1,524,704,146</b>
<b>INCOME BEFORE FIXED FINANCIAL AND OTHER CHARGES</b>	<b>408,827,964</b>	<b>393,829,391</b>	<b>474,561,800</b>
<b>FIXED, FINANCIAL AND OTHER CHARGES</b>			
Depreciation and amortization	235,161,177	206,645,726	323,723,574
Interest Expense	119,686,777	112,131,780	162,940,594
Interest Income	(2,775)	(4,984)	(41,274,304)
Others	(15,683,680)	(15,683,680)	(17,083,188)
<b>Subtotal</b>	<b>339,161,500</b>	<b>303,088,843</b>	<b>428,306,676</b>
<b>INCOME BEFORE INCOME TAX</b>	<b>69,666,464</b>	<b>90,740,548</b>	<b>46,255,124</b>
<b>PROVISION FOR INCOME TAX</b>			
Current	-	-	38,566,769
Deferred	-	-	-
<b>INCOME (LOSS) BEFORE SHARE OF MINORITY INTEREST</b>	<b>69,666,464</b>	<b>90,740,548</b>	<b>7,688,355</b>
<b>SHARE OF MINORITY INTEREST</b>	<b>17,180,976</b>	<b>13,422,325</b>	<b>14,938,019</b>
<b>NET INCOME(LOSS)</b>	<b>52,485,489</b>	<b>77,318,223</b>	<b>(7,249,664)</b>
<b>OTHER COMPREHENSIVE INCOME</b>			
Foreign currency translation differences for foreign operations	-	-	(11,853,359)
Net change in fair value of available-for-sale financial assets	-	-	3,034,850
Total	-	-	(8,818,509)
<b>TOTAL COMPREHENSIVE INCOME</b>			<b>\$ (1,130,154)</b>
<b>EARNINGS (LOSS) PER SHARE</b>	<b>P0.021</b>	<b>P0.031</b>	<b>(P0.003)</b>

\*There are no dilutive potential shares as of September 30, 2013 and 2012

WATERFRONT PHILIPPINES INCORPORATED AND SUBSIDIARIES  
CONSOLIDATED STATEMENT OF INCOME -UNAUDITED  
For the Quarter Ended September 30, 2013

"Annex-A"  
Page 3 of 5

	CONSOLIDATED		
	Unaudited	Unaudited	Audited
	July-Sept 2013	July-Sept 2012	December 31, 2012
<b>REVENUES</b>			
Hotel	483,892,809	472,867,372	P 1,951,660,279
Nonhotel	28,489,287	P 27,484,880	19,132,964
Interest and other income	8,163,778	5,823,392	28,472,703
<b>Subtotal</b>	<b>520,545,874</b>	506,175,644	1,999,265,946
<b>OPERATING EXPENSES</b>			
Hotel	372,207,709	363,622,783	1,174,511,444
Nonhotel	24,283,216	33,600,201	350,192,702
<b>Subtotal</b>	<b>396,490,926</b>	397,222,984	1,524,704,146
<b>INCOME BEFORE FIXED FINANCIAL AND OTHER CHARGES</b>	<b>124,054,949</b>	108,952,660	474,561,800
<b>FIXED, FINANCIAL AND OTHER CHARGES</b>			
Depreciation and amortization	70,523,763	70,693,839	323,723,574
Interest Expense	40,230,343	33,791,823	162,940,594
Interest Income	(1,236.24)	(16,481)	(41,274,304)
Others	(30,059,760.00)	(14,857,704)	(17,083,188)
<b>Subtotal</b>	<b>80,693,109</b>	89,611,477	428,306,676
<b>INCOME BEFORE INCOME TAX</b>	<b>43,361,839</b>	19,341,183	46,255,124
<b>PROVISION FOR INCOME TAX</b>			
Current	0	(263,138)	38,566,769
Deferred	-	-	-
<b>INCOME (LOSS) BEFORE SHARE OF MINORITY INTEREST</b>	<b>43,361,839</b>	19,604,321	7,688,355
<b>SHARE OF MINORITY INTEREST</b>	<b>20,582,193</b>	4,536,439	14,938,019
<b>NET INCOME(LOSS)</b>	<b>22,779,647</b>	15,067,882	(7,249,664)
<b>OTHER COMPREHENSIVE INCOME</b>			
Foreign currency translation differences for foreign operations	-	-	(11,853,359)
Net change in fair value of available-for-sale financial assets	-	-	3,034,850
Total	-	-	(8,818,509)
<b>TOTAL COMPREHENSIVE INCOME</b>	<b>43,361,839</b>	P 19,604,321	\$ (1,130,154)
<b>EARNINGS (LOSS) PER SHARE</b>	<b>P0.009</b>	<b>P0.006</b>	<b>(P0.003)</b>

\*There are no dilutive potential shares as of September 30, 2013 and 2012

WATERFRONT PHILIPPINES INCORPORATED AND SUBSIDIARIES  
CONSOLIDATED STATEMENT OF CHANGES IN EQUITY-UNAUDITED  
As of September 30, 2013

"Annex-A"  
Page 4 of 5

	CONSOLIDATED					
	Unaudited		Unaudited		Audited	
	September 30, 2013		September 30, 2012		December 31, 2012	
<b>CAPITAL STOCK</b>						
Balance, beginning of the period	P	2,498,991,753	P	2,498,991,753	P	2,498,991,753
Issuance of shares						-
<b>Balance, end of period</b>		<b>2,498,991,753</b>		<b>2,498,991,753</b>		<b>2,498,991,753</b>
<b>Additional Paid-in Capital</b>		<b>706,364,357</b>		<b>706,364,357</b>		<b>706,364,357</b>
<b>Revaluation Surplus in Property and Equipment</b>						
Balance, beginning of the period		1,982,306,439		2,085,457,808		2,085,457,808
Derecognition of land held under finance lease due to acquisition of a subsidiary						(6,763,234)
Transfer of revaluation surplus absorbed through depreciation for the year-net of income tax effect						(96,388,135)
<b>Balance, end of the period</b>		<b>1,982,306,439</b>		<b>2,085,457,808</b>		<b>1,982,306,439</b>
<b>Unrealized Valuation Gain (Loss) on AFS Investment</b>						
Balance, beginning of the period		7,982,267		6,329,331		6,329,331
Valuation Loss taken into equity during the year						1,760,213
Effect of the increase in non-controlling interest due to sale of an interest in a subsidiary						(107,277)
<b>Balance, end of the period</b>		<b>7,982,267</b>		<b>6,329,331</b>		<b>7,982,267</b>
<b>Foreign Currency Translation</b>						
Balance, beginning of the period		35,801,255		37,654,614		37,654,614
Translation adjustment during the year						(1,853,359)
<b>Balance, end of the period</b>		<b>35,801,255</b>		<b>37,654,614</b>		<b>35,801,255</b>
<b>Deficit</b>						
<b>Appropriation for renovation and business expansion</b>		<b>140,000,000</b>		<b>130,000,000</b>		<b>140,000,000</b>
Unappropriated:		(1,652,630,785)		(1,647,505,957)		
Balance beginning of the year						(1,741,769,256)
Transfer of revaluation surplus absorbed through depreciation for the year net of tax effect						96,388,135
Net Income (Net Loss)		52,485,488		77,323,207		(7,249,664)
<b>Balance, end of the period</b>		<b>(1,600,145,297)</b>		<b>(1,570,182,750)</b>		<b>(1,652,630,785)</b>
<b>Total deficit</b>		<b>(1,460,145,297)</b>		<b>(1,440,182,750)</b>		<b>(1,512,630,785)</b>
<b>Total Equity Attributable to Equity Holders of the Parent Company</b>	P	<b>3,771,300,774</b>	P	<b>3,894,615,113</b>	P	<b>3,718,815,286</b>



	CONSOLIDATED					
	Unaudited		Unaudited		Audited	
	September 30, 2013		September 30, 2012		December 31, 2012	
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>						
Income before income tax	P	69,666,464	P	90,745,532	P	46,255,124
Adjustments for:						
Depreciation and amortization		235,161,177		206,645,726		323,723,574
Interest expense		119,686,777		112,131,780		162,940,594
Loss on sale on acesite shares		-		-		9,169,071
Retirement benefit costs		-		-		44,306,329
Provision for impairment losses on receivable		-		-		796,995
Unrealized foreign exchange gain		(15,683,680)		(15,683,680)		(21,172,420)
Loss on disposal of property and equipment		-		-		88,605
Interest income		(28,153,101)		(19,340,912)		(41,274,304)
<b>Operating income before working capital changes</b>		<b>380,677,637</b>		<b>374,498,446</b>		<b>524,833,568</b>
Decrease (increase) in:						
Receivables		(190,113,280)		(120,180,341)		(746,305)
Inventories		2,576,899		(1,200,998)		6,877,685
Prepaid expenses and other current assets		(11,601,755)		(683,775)		(10,973,124)
Increase (decrease) in:						
Accounts payable and accrued expenses		207,563,202		421,816,613		78,280,229
Other current liabilities		89,098,047		(1,586,836)		10,628,902
<b>Cash generated from operations</b>		<b>478,200,750</b>		<b>672,663,109</b>		<b>608,900,955</b>
Interest received		28,153,101		19,340,912		196,478
Income taxes paid		(25,083,839)		(53,753,194)		(102,418,152)
Retirement plan contributions paid		-		-		(19,467,600)
Interest paid		(119,686,777)		(112,131,780)		(151,871,417)
<b>Net cash provided by (used in) operations</b>		<b>361,583,235</b>		<b>526,119,047</b>		<b>335,340,264</b>
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>						
Acquisitions of property and equipment		(272,483,194)		(93,460,809)		(262,303,663)
Investment in subsidiary		-		-		(22,819,071)
Payment of contract payable		306,861,246		-		(86,260,000)
Proceeds from sale of an equity interest in subsidiary		-		-		13,650,000
Proceeds from sale of property and equipment		-		-		135,200
Decrease (increase) in other non-current assets		260,011,805		195,775,782		67,210,101
<b>Net cash provided by (used in) investing activities</b>		<b>294,389,857</b>		<b>102,314,973</b>		<b>(290,387,433)</b>
<b>CASH FLOWS FROM FINANCING ACTIVITIES</b>						
Increase(decrease) in loans payable		(344,621,802)		(86,875,473)		30,976,955
Decrease in due from related parties		244,957,360		(88,707,178)		(44,985,501)
Increase (decrease) in other non-current liabilities		(541,294,322)		(411,052,439)		(19,824,067)
Payment of obligation under finance lease		-		-		(1,500,000)
<b>Net cash used in financing activities</b>		<b>(640,958,764)</b>		<b>(586,635,090)</b>		<b>(35,332,613)</b>
Decrease in translation adjustment for the year		-		-		(11,853,361)
Net increase (decrease) in cash and cash equivalents		15,014,328		41,798,930		(2,233,143)
Cash and cash equivalents at beginning of year		76,723,180		78,956,323		78,956,323
<b>Cash and cash equivalents at end of year</b>	<b>P</b>	<b>91,737,508</b>	<b>P</b>	<b>120,755,253</b>	<b>P</b>	<b>76,723,180</b>

**WATERFRONT PHILIPPINES, INCORPORATED AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

**Organization and Status of the Business**

*Corporate Information*

Waterfront Philippines, Incorporated (“the Parent Company”) was incorporated in the Philippines, and registered with the Philippine Securities and Exchange Commission (SEC) on September 23, 1994. WPI is 46%-owned by The Wellex Group, Inc. (“TWGI”) and is listed in the Philippine Stock Exchange (PSE). It holds equity interest in hotels and resorts, a fitness gym, entities engaged in the international marketing and promotion of casinos, manufacturing of pastries, hotel management and operations.

The Parent Company and the following subsidiaries were incorporated in the Philippines, except for Waterfront Promotion Ltd (WPL) and Club Waterfront Limited (CWIL), which were registered in the Cayman Islands. The details of the equity interest of the Parent Company are shown below:

	<u>Percentage of Ownership</u>	
	Direct	Indirect
<i>Hotels and resorts:</i>		
Waterfront Cebu City Casino Hotel, Inc. (WCCCHI)	100	-
Waterfront Mactan Casino Hotel, Inc. (WMCHI)	100	-
Davao Insular Hotel Company, Inc. (DIHCI)	98	-
Acesite (Philis.) Hotel Corporation (APHC)	58	-
Grand Ilocandia Resort and Development, Inc. (GIRDI)	54	-
<i>Real Estate:</i>		
CIMA Realty Phils. Inc.		58
<i>Fitness gym:</i>		
W Citigyms & Wellness, Inc. (W Citigym)	100	-
<i>International marketing and promotion of casinos:</i>		
Waterfront Promotion Ltd. (WPL)	100	-
Mayo Bonanza, Inc. (MBI)	100	-
Club Waterfront International Limited (CWIL)	-	100
<i>Pastries manufacturing:</i>		
Waterfront Food Concepts, Inc. (WFC)	100	
<i>Hotel management and operation:</i>		
Waterfront Management Corporation (WMC)	100	-

**Hotels**

**Waterfront Cebu City Casino Hotel Inc. (WCCCHI)** was incorporated on September 23, 1994. It started commercial operations in January 1998.

This hotel is conveniently located in the center of Cebu and is within easy reach from the financial district, shopping malls, golf courses and Mactan’s renowned beach resorts.

Waterfront Cebu City Hotel & Casino has 561 elegantly designed and well-appointed guest rooms and suites. The 18th Floor is the Waterfront Ambassador Club with a two floor Club Lounge exclusive for Ambassador Floor guests. Waterfront Ambassador Club guests enjoy butler service, complimentary business services and a business boardroom fit for a group of up to 8 people, equipped with a built-in LCD projector, a roll-up screen, PA and recording system, a local area network (LAN) and a poly communication system. The 2<sup>nd</sup> floor lounge is outfitted with 3 computer stations, where guests can avail of complimentary WIFI access, flat-screen television entertainment, an array of lifestyle and business magazines as well as newspapers and board games. The hotel offers a 10,000-square meter convention center, which is the largest convention center in the Visayas and Mindanao, and is designed to adapt to multiple types of events. The convention center is equipped with 10 function rooms, 2 executive board rooms, and 2 Grand Ballrooms, each seating 4,000 people. It has played host to a myriad of national as well as regional events, conventions and conferences.

Waterfront Cebu operates 10 F&B outlets, including a hotel coffees hop, a Japanese restaurant, an Italian restaurant and a poolside snack bar. The hotel has a fully functional business center paired with flat-screen computers, internet access and private boardrooms.

The newly renovated lobby was inspired based on two main objectives; first, to transform the existing single dimension grand lobby into a multi-dimensional lifestyle-concept space that will enhance the guests' experience when dining and lounging in the lobby; and second, to improve traffic patterns, through the construction of larger check-in areas and through maximizing the Lobby's three entrances.

Waterfront Cebu City Hotel and Casino's massive, high-ceilinged lobby has always been its principal attraction in fact it is touted as the largest hotel lobby in Visayas-Mindanao area. Spanning 22 meters wide, 96 meters in long and 35 meters high and crisscrossed by hundreds of people each day, the hotel's grand lobby sets the whizzing pulse for the hotel and dictates its overall ambiance.

Apart from improvements to the general structure of the lobby, the Lobby Lounge itself will offer an all-new dining and lounging experience, with newly-installed glass panels, semi-closing each side of the lounge. Fully-equipped bar areas have also been installed in the middle of each of the lounge's two sections, ensuring diners of more efficient and prompt service. To enhance the overall guest experience, the hotel has put together additional features such as nightly entertainment from the city's top performers, and soulful afternoon music by soloists.

Among the hotel's newest pride comes in the form of delectable treats, introducing Lobby Lounge's new service concepts.

#### Flambé

Dubbed as the dessert on fire, this sizzling treat is sure to please foodies all around! The Lobby Lounge currently has a total variety of five (5) flambé selections - Vanilla and Passion Fruit Crêpe, Apple-Mango Tango, Pineapple Passion, Crêpe Suzette, Sweet Surprise. One variety is available per day. Guests can enjoy the flambé of the day at these times, 10:30 AM until 1:00 AM.

#### Afternoon

Tea

Guests can now relive the splendor and grace of the old English days with the Lobby Lounge's Afternoon Tea offering. It is a tea and dessert concept created to give guests a whole new tea experience by giving emphasis on unique ways to enjoy a cup of tea. Guests can expect an array of snack choices to complement their tea selection. The Afternoon Tea comes with a choice of Traditional Afternoon Tea with a Local Twist or Chocolate Temptations. For each selection, guests may opt for tea, coffee or hot chocolate. Each selection also comes with a variety of snack options to go along with their choice of beverage.

#### Wine Dispenser

Guests can now take a sip of Lobby Lounge's extensive selection of wine. The wine dispenser is an innovative addition to the wining and dining experience at the hotel. It serves the purpose of allowing guests to select among an array of bottles, through tasting by the glass. This concept intends to give guests an opportunity to sample different wines in small amounts before deciding to order a full glass or bottle. Guests may test wines from the dispenser in three different amounts. This way,

guests can choose the perfect wine fit for their palate. To enjoy the wine dispenser service, guests must avail of the Wine Card which comes in prepaid or postpaid.

#### Hot Chocolate

Delight your senses with our variety of sweets! Lobby Lounge serves hot chocolate using only the finest local chocolate and hot milk. Choose from a selection of Orange, Vanilla, Plain or Spiced Chocolate.

Waterfront's patrons can definitely expect even more grandeur with the addition of other facilities. To complement the Hotel's main lobby, a group check-in counter is constructed, dedicated solely to corporate and travel groups; a larger Duty Free shopping is also provided; and an additional Casino Filipino gaming space of 2,350 square meters is launched together with it. This will not only enhance the current lobby, but will also increase operational efficiency and add more exciting features for the hotel's customers.

**Waterfront Mactan Casino Hotel, Inc. (WMCHI)** was incorporated on September 23, 1994. Located right across the Mactan Cebu International Airport, it features 164 rooms and suites, 4 food-and-beverage outlets and a Casino Filipino facility. It has the advantage of proximity to the Mactan International Airport. It has the largest number of rooms among airport hotels. WMCHI has made Cebu the only city in Southeast Asia that offers casino facilities to transients while waiting for their flights.

It is just a 3-minute drive to the industrial zone of Cebu, and a 15-minute drive to the beaches of Mactan Island. This hotel is just a short 30-minute drive from Cebu City's shopping and financial districts. The hotel has 164 well-appointed guest rooms and suites. The hotel has an Ambassador Club floor which consists of 14 Ambassador Rooms and 6 Ambassador Suites. The suites are designed with the business travelers in mind and are equipped with a work desk, dual telephone lines for broadband internet access. The business center is equipped with secretarial services and board rooms that cater to business meetings. Its computer area is outfitted with flat screen computers subdivided with modular partitions.

The hotel operates 4 F&B outlets including Uno, the Lobby Lounge, and Café Fortuna. The hotel's convention center consists of three function rooms and a boardroom. Both are equipped with audio-visual equipment. Function rooms can accommodate groups of up to 200 in banquet style. For guests who wish to hold events outdoors, the Veranda is a spacious open area that can accommodate as much as 250 people.

**DIHCI** was incorporated on July 3, 1959 and is currently operating under its trade name "Waterfront Insular Hotel Davao".

Waterfront Insular Hotel is a resort hotel overlooking the Davao Gulf. It is 20 minutes away from downtown Davao City. The hotel holds a superior position over other hotels in the city in terms of space and location.

With a greater area than any other hotel facility in the city, it is unmatched in servicing large business meetings, conventions, and exhibit groups. The hotel consists of four low-rise buildings of 158 guest rooms and suites. Every room opens to a lanai overlooking a lush garden, the blue waters of the Davao Gulf or a scenic coconut grove. The hotel has 5 restaurants. The hotel's function rooms suit different event requirements: 1 Grand Ballroom that can accommodate up to 400 persons, 3 boardrooms that can accommodate 30 persons each, and the Kalaw function room that can accommodate groups of up to 150 persons. The Tent in the hotel's garden is also popular for bigger celebrations.

The hotel is every guest's gateway to the diverse, colorful and rich cultural heritage of Davao City. Discover the rich cultural heritage of Davao which stems from the different groups and tribes that populated the area throughout its history and be astonished of artworks in the hotel lobby where it showcases pieces of artifacts featuring the various object d'art from the different tribes and historical

periods. These range from tribal handicrafts, instruments, pottery, jars and vases. Most of the sculptures and carvings dated from the ancient times.

**Acesite (Phils.) Hotel Corporation (APHC)** was incorporated on October 10, 1952 and commenced commercial operations in March 1968. It is currently operating under its trade name Manila Pavilion Hotel. Situated in the heart of Manila, this property is opposite the Rizal National Park and is close to the historic walled city of Intramuros. It was acquired by WPI in June 24, 2004. This property is a few minutes away from the Philippine International Convention Center, World Trade Center and the Cultural Center of the Philippines. The Ninoy Aquino International Airport is 11 kilometers away while the Makati Central Business District is only 6 kilometers away.

The hotel has 486 rooms and suites. All rooms have individually controlled central air conditioning, private bathroom with bath tub and shower, multi-channel radio, color TV with cable channels and internet connections.

The hotel has 3 food and beverage outlets that serve an international selection of culinary cuisines from European, to Chinese, Malaysian, and Cantonese. The hotel also has a music lounge and a lobby café that serves light meals and has an extensive pastry and deli counter.

Other guest services and facilities include a chapel, swimming pool, gym, business center, and a valet-service basement car park. Concessionaires and tenants include a spa, photography services, transportation services, travel agency and flower shop.

In addition, Casino Filipino -Pavilion, owned and operated by PAGCOR, occupies parts of the first five floors of the building. PAGCOR covers approximately 13,000 square meters of gaming and administrative area within the hotel structure. Casino Filipino - Pavilion is the highest earning location of PAGCOR in the country and accounts for a large percentage of PAGCOR's total gaming revenue.

This 2013, launched the renovation of the Manila Pavilion Hotel amid rising competition from new and international hotel brands set to open in the Philippines. It recently completed the second phase of its renovation covering 223 upper floor rooms and suites. Aside from its two-category Deluxe Rooms, Executive Rooms and Premier Suites, the hotel introduced a new set of Ambassador Club rooms and two new Presidential Suites to enhance the hotel's position in the corporate market. The redevelopment will continue for 250 Superior Rooms and Suites at the lower floors, as well as for the upgrade of function rooms and food and beverage facilities. The room themes were developed to maximize guest satisfaction to generate repeat bookings and keep room maintenance costs to minimum levels.

A landmark in Manila, the Manila Pavilion is situated close to a mix of historic sites, major ports and various entertainment hubs. It also houses the Casino Filipino Pavilion on the first three floors of the hotel.

**GIRDI** was incorporated on December 18, 1990 to engage in the hotel and resort business.

In November 2000, all of the property and equipment of GIRDI, including the hotel facilities and other operating assets, as well as its investment in marketable securities, were transferred to a third party. With this transfer, GIRDI ceased its involvement in the hotel and resort business. Management is currently looking for new business opportunities for GIRDI and intends to continue operating GIRDI as a going concern entity.

**Mayo Bonanza, Inc. (MBI)**, a wholly-owned subsidiary of Waterfront Philippines, Incorporated (WPI) was registered with the Securities and Exchange Commission on November 24, 1995. Its primary purpose is to establish, operate, and manage the business of amusement entertainment, and recreation facilities for the use of the paying public.

MBI has been appointed by Atlantic Dynamo of the British Virgin Islands as its agent in the Philippines. Atlantic Dynamo has a contract with PAGCOR under which it will lease space and slot

machines to PAGCOR for the operation of VIP slot machine arcades. MBI shall provide space and machines to PAGCOR, while PAGCOR operates the slot machine arcade.

WPI's entry into the VIP slot machine arcade market space is in line with PAGCOR's growth strategy. The first such VIP slot machine arcade was opened by MBI in Sta. Cruz, Manila. The 1,200 square meter area is located at the Universal Mall along Rizal Avenue.

The slot machines are supplied by Elixir Gaming Technologies, which is part of the Melco Group of Hong Kong. This partnership is both strategic and operational in nature. It is strategic because they are a big operator in Macau. Operationally, WPI is at an advantage because the Melco Group creates its own slot machines and does their own game programming.

**WPL, CWIL** On March 23, 1995, WPL became a wholly-owned subsidiary following its acquisition by the Company from Waterfront Amusement and Gaming Limited. WPL and its wholly-owned subsidiary, CWIL were primarily established for the international marketing and promotion of hotels and casinos. In 2003, these companies have been temporarily laid inoperative in response to a general slow down in the economy. Management, however, commits to resume operations when better business opportunities present themselves in the future.

**Waterfront Wellness Group, Inc.,** previously known as W Citigym & Wellness, Inc was incorporated and registered with the Securities and Exchange Commission on January 26, 2006 and successfully changed its corporate name on May 23, 2012, to engage in, conduct and carry on the general business of sporting and other recreational activities. The facilities of W Citigym include a fitness gym with the top-of-the line equipments and amenities. The Company also offers in-house massage for guests staying in Waterfront Cebu City Casino Hotel, Inc.

**Waterfront Food Concepts, Inc.** was incorporated and registered with the Securities and Exchange Commission on January 26, 2004, to engage in the operation of restaurants and food outlets, manufacture, baked and unbaked desserts, breads and pastries supplies to in-store bakeries, coffee shops and food service channels. WFC supplies the pastries and desserts offered by WCCHI and WMCHI food outlets, as well as its local customers.

**Waterfront Hotel Management Corp.** was registered with the Securities and Exchange Commission on March 31, 2003 to engage in the management and operation of hotels, except management of funds, portfolios, securities, and other similar assets of the managed entity. In November 2006, WHMC started its commercial operations by managing the hotel operations of G-hotel Manila by Waterfront.

The G-Hotel Manila is a boutique hotel located at the heart of Manila fronting Roxas Boulevard. It is easily accessible from major thoroughfares. The hotel is approximately a twenty-minute drive from the Ninoy Aquino International Airport and is minutes away from the Makati Central Business District. With its residential chic appeal, G-Hotel Manila provides a comfortable backdrop for both business and pleasure in the metropolis. Combining both world-class services with posh modern minimalism, G-Hotel Manila serves a unique balance of substance and style in a trendy boutique hotel.

The hotel has 50 rooms consisting of 10 suites rooms and 40 deluxe rooms, which offer 24-hour personalized butler service. The hotel operates two outlets namely, the Café Noir which is the hotel's coffee shop which offers Asian fusion menu and the Mirage, the hotel's pool bar. Its function room, the Promenade, can cater to 250 people banquet style offering a marvellous view of the Manila Bay.

The hotel's business center is equipped with flat screen computers, fax machines, telecommunications facilities and travel booking assistance.

**WEC,** was registered with the Securities and Exchange Commission on August 13, 2003 and successfully established the country's first ever integrated hotel reservations and booking system featuring a full-service, round-the-clock, 7 days a week Central Reservation Office last October 2009. This service ranges from systems and solutions specializing in the operations hotel framework. It offers specialize hotel consultancy services to hotel owners, operators, brands, developers, lenders



and investors with the support of hand-picked networks of experts covering all elements of the hotel or hospitality business within a global perspective.

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## 1. Basis of Preparation

### Statement of Compliance

The consolidated financial statements have been prepared in accordance with Philippine Financial Reporting Standards (PFRSs).

The consolidated financial statements of the Group as at and for the years ended December 31, 2011, 2010 and 2009 were approved and authorized for issue by the Board of Directors (BOD) on April 10, 2012.

### Basis of Measurement

The consolidated financial statements are prepared on the historical cost basis, except for certain property and equipment which have been measured at revalued amounts and available-for-sale (AFS) investments which have been measured at fair value.

### Functional and Presentation Currency

The consolidated financial statements are presented in Philippine peso, which is the Parent Company's functional currency. All financial information presented in Philippine peso has been rounded to the nearest peso, except when otherwise stated.

### Use of Estimates and Judgments

The preparation of consolidated financial statements in accordance with PFRS requires management to make judgments, estimates and assumptions that affect the application of policies and reported amounts of assets, liabilities, income and expenses. The estimates and associated assumptions are based on historical experience and various other factors that are believed to be reasonable under the circumstances, the results of which form the basis of making the judgments about carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates.

Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognized in the period in which the estimate is revised and in any future periods affected.

In particular, information about significant areas of estimation uncertainty and critical judgments in applying accounting policies that have the most significant effect on the amounts recognized in the consolidated financial statements are described in Note 4 to the consolidated financial statements.

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## 2. Summary of Significant Accounting Policies

The accounting policies set out below have been applied consistently to all periods presented in these consolidated financial statements, and have been applied consistently by the Group, except for the changes as explained below.

### Adoption of Revised Standards, Amendments to Standards and Interpretations

The Financial Reporting Standards Council approved the adoption of a number of revised standards, amendments to standards, and interpretations [based on International Financial Reporting Interpretations Committee (IFRIC) Interpretations] as part of PFRSs.

#### *Adopted Effective January 1, 2011*

The Group has adopted the following PFRSs starting January 1, 2011 and accordingly, changed its accounting policies in the following areas:

- Amendment to PAS 32, *Financial Instruments: Presentation - Classification of Rights Issues*,

- permits rights, options or warrants to acquire a fixed number of the entity's own equity instruments for a fixed amount of any currency to be classified as equity instruments provided the entity offers the rights, options or warrants pro rata to all of its existing owners of the same class of its own non-derivative equity instruments. The amendment is applicable for annual periods beginning on or after February 1, 2010.
- Philippine Interpretation IFRIC19, *Extinguishing Financial Liabilities with Equity Instruments*, addresses issues in respect of the accounting by the debtor in a debt for equity swap transaction. It clarifies that equity instruments issued to a creditor to extinguish all or part of a financial liability in a debt for equity swap are consideration paid in accordance with PAS 39, *Financial Instruments: Recognition and Measurement* paragraph 41. The interpretation is applicable for annual periods beginning on or after July 1, 2010.
- *Limited Exemption from Comparative PFRS 7 Disclosures for First-time Adopters (Amendment to PFRS 1)* provides the same relief to first-time adopters as was given to current users of PFRSs on adoption of the Amendments to PFRS 7, *Financial Instruments: Disclosures*. The amendment also clarifies the transitional provisions of the Amendments to PFRS 7. The amendments to PFRS 1 are effective for annual periods beginning on or after July 1, 2010.
- Revised PAS 24, *Related Party Disclosures* (2009) amends the definition of a related party and modifies certain related party disclosure requirements for government-related entities. The revised standard is effective for annual periods beginning on or after January 1, 2011.
- *Prepayments of a Minimum Funding Requirement (Amendments to Philippine Interpretation IFRIC 14: PAS 19 - The Limit on a Defined Benefit Asset, Minimum Funding Requirements and their Interaction)*. These amendments remove unintended consequences arising from the treatment of prepayments where there is a minimum funding requirement and result in prepayments of contributions in certain circumstances being recognized as an asset rather than an expense. The amendments are effective for annual periods beginning on or after January 1, 2011.

The adoption of these amendments did not have a material impact on the consolidated financial statements.

- *Improvements to PFRSs 2010* contain 11 amendments to six standards and to one interpretation. The amendments are generally effective for annual periods beginning on or after January 1, 2011. The following are the said improvements or amendments to PFRSs, none of which has a significant effect on the financial statements of the Group:
  - PFRS 3, *Business Combinations*. The amendments: (i) clarify that contingent consideration arising in a business combination previously accounted for in accordance with PFRS 3 (2004) that remains outstanding at the adoption date of PFRS 3 (2008) continues to be accounted for in accordance with PFRS 3 (2004); (ii) limit the accounting policy choice to measure non-controlling interests upon initial recognition at fair value or at the non-controlling interest's proportionate share of the acquiree's identifiable net assets to instruments that give rise to a present ownership interest and that currently entitle the holder to a share of net assets in the event of liquidation; and (iii) expand the current guidance on the attribution of the market-based measure of an acquirer's share-based payment awards issued in exchange for acquiree awards between consideration transferred and post-combination compensation cost when an acquirer is obliged to replace the acquiree's existing awards to encompass voluntarily replaced unexpired acquiree awards. The amendments are effective for annual periods beginning on or after July 1, 2010.
  - PAS 27, *Consolidated and Separate Financial Statements*. The amendments clarify that the consequential amendments to PAS 21 *The Effects of Changes in Foreign Exchange Rates*, PAS 28 *Investments in Associates* and PAS 31 *Interests in Joint Ventures* resulting

from PAS 27 (2008) should be applied prospectively, with the exception of amendments resulting from renumbering. The amendments are effective for annual periods beginning on or after July 1, 2010.

- PFRS 7, *Financial Instruments: Disclosures*. The amendments add an explicit statement that qualitative disclosure should be made in the context of the quantitative disclosures to better enable users to evaluate an entity's exposure to risks arising from financial instruments. In addition, the International Accounting Standards Board (IASB) amended and removed existing disclosure requirements. The amendments are effective for annual periods beginning on or after January 1, 2011.
- PAS 1, *Presentation of Financial Statements*. The amendments clarify that disaggregation of changes in each component of equity arising from transactions recognized in other comprehensive income is also required to be presented, but may be presented either in the statement of changes in equity or in the notes. The amendments are effective for annual periods beginning on or after January 1, 2011.
- PAS 34, *Interim Financial Reporting*. The amendments add examples to the list of events or transactions that require disclosure under PAS 34 and remove references to materiality in PAS 34 that describes other minimum disclosures. The amendments are effective for annual periods beginning on or after January 1, 2011.
- Philippine Interpretation IFRIC 13, *Customer Loyalty Programmes*. The amendments clarify that the fair value of award credits takes into account the amount of discounts or incentives that otherwise would be offered to customers that have not earned the award credits. The amendments are effective for annual periods beginning on or after January 1, 2011.

*New or Revised Standards, Amendments to Standards and Interpretations Not Yet Adopted*

A number of new standards, amendments to standards and interpretations are effective for annual periods beginning after January 1, 2011, and have not been applied in preparing these financial statements. None of these is expected to have a significant effect on the financial statements of the Group, except for PFRS 9, *Financial Instruments*, which becomes mandatory for the Group's 2015 financial statements and could change the classification and measurement of financial assets. The Group does not plan to adopt this standard early and the extent of the impact has not been determined.

The Group will adopt the following new or revised standards, amendments to standards and interpretations in the respective effective dates:

*To be Adopted on January 1, 2012*

- *Disclosures - Transfers of Financial Assets (Amendments to PFRS 7)*, require additional disclosures about transfers of financial assets. The amendments require disclosure of information that enables users of financial statements to understand the relationship between transferred financial assets that are not derecognized in their entirety and the associated liabilities; and to evaluate the nature of, and risks associated with, the entity's continuing involvement in derecognized financial assets. Entities are required to apply the amendments for annual periods beginning on or after July 1, 2011. Earlier application is permitted. Entities are not required to provide the disclosures for any period that begins prior to July 1, 2011.
- *Presentation of Items of Other Comprehensive Income (Amendments to PAS 1)*. The amendments:
  - require that an entity present separately the items of other comprehensive income that would be reclassified to profit or loss in the future if certain conditions are met from those that would never be reclassified to profit or loss;
  - do not change the existing option to present profit or loss and other comprehensive

- income in two statements; and
- change the title of the statement of comprehensive income to the statement of profit or loss and other comprehensive income. However, an entity is still allowed to use other titles.

The amendments do not address which items presented in other comprehensive income or which items need to be reclassified. The requirements of other PFRSs continue to apply in this regard.

▪ PFRS 10, *Consolidated Financial Statements*

PFRS 10 introduces a new approach to determining which investees should be consolidated and provides a single model to be applied in the control analysis for all investees.

An investor controls an investee when:

- it is exposed or has rights to variable returns from its involvement with that investee;
- it has the ability to affect those returns through its power over that investee; and there is a link between power and returns.

Control is re-assessed as facts and circumstances change.

PFRS 10 supersedes PAS 27 (2008) and Philippine Interpretation SIC-12 *Consolidation - Special Purpose Entities*.

▪ PFRS 12, *Disclosure of Interest in Other Entities*

PFRS 12 contains the disclosure requirements for entities that have interests in subsidiaries, joint arrangements (i.e. joint operations or joint ventures), associates and/or unconsolidated structured entities, aiming to provide information to enable users to evaluate:

- the nature of, and risks associated with, an entity's interests in other entities; and
- the effects of those interests on the entity's financial position, financial performance and cash flows.

▪ PFRS 13, *Fair Value Measurement*

PFRS 13 replaces the fair value measurement guidance contained in individual PFRSs with a single source of fair value measurement guidance. It defines fair value, establishes a framework for measuring fair value and sets out disclosure requirements for fair value measurements. It explains how to measure fair value when it is required or permitted by other PFRSs. It does not introduce new requirements to measure assets or liabilities at fair value, nor does it eliminate the practicability exceptions to fair value measurements that currently exist in certain standards.

▪ PAS 19, *Employee Benefits* (amended 2011)

The amended PAS 19 includes the following requirements:

- actuarial gains and losses are recognized immediately in other comprehensive income; this change will remove the corridor method and eliminate the ability for entities to recognize all changes in the defined benefit obligation and in plan assets in profit or loss, which is currently allowed under PAS 19; and

- expected return on plan assets recognized in profit or loss is calculated based on the rate used to discount the defined benefit obligation.

*To be Adopted on January 1, 2015*

- *PFRS 9, Financial Instruments*

Standard Issued in November 2009 [PFRS 9 (2009)]

PFRS 9 (2009) is the first standard issued as part of a wider project to replace PAS 39. PFRS 9 (2009) retains but simplifies the mixed measurement model and establishes two primary measurement categories for financial assets: amortized cost and fair value. The basis of classification depends on the entity's business model and the contractual cash flow characteristics of the financial asset. The guidance in PAS 39 on impairment of financial assets and hedge accounting continues to apply.

Standard Issued in October 2010 [PFRS 9 (2010)]

PFRS 9 (2010) adds the requirements related to the classification and measurement of financial liabilities, and derecognition of financial assets and liabilities to the version issued in November 2009.

It also includes those paragraphs of PAS 39 dealing with how to measure fair value and accounting for derivatives embedded in a contract that contains a host that is not a financial asset, as well as the requirements of Philippine Interpretation IFRIC 9 *Reassessment of Embedded Derivatives*.

Under the prevailing circumstances, the adoption of the new or revised standards, amendments and improvements to standards and interpretations is not expected to have any material effect on the Group's financial statements. However, additional disclosures will be included when these are adopted in the future.

Principles of Consolidation

The consolidated financial statements include the accounts of the Parent Company, as well as those of its subsidiaries enumerated in Note 1 to the consolidated financial statements.

*Subsidiaries*

Subsidiaries are entities controlled by the Group. Control exists when the Group has the power to govern the financial and operating policies generally accompanying a shareholding of more than one half of the voting rights. The existence and effect of potential voting rights

that are currently exercisable or convertible are considered when assessing whether the Group controls another entity.

The financial statements of the subsidiaries are prepared for the same reporting period as the Parent Company and are included in the consolidated financial statements from the date when control commences until the date when control ceases.

The accounting policies of subsidiaries are being aligned with the policies adopted by the Group. Losses applicable to the non-controlling interests in a subsidiary are allocated to the non-controlling interests even if doing so causes the non-controlling interests to have a deficit balance.

*Accounting for Business Combinations and Goodwill*

Business combinations are accounted for using the acquisition method as at the acquisition

date, which is the date on which control is transferred to the Group. Control is the power to govern the financial and operating policies of an entity so as to obtain benefits from its activities. In assessing control, the Group takes into consideration all potential voting rights that currently are exercisable.

The Group measures goodwill at the acquisition date as:

- the fair value of the consideration transferred; plus
- the recognized amount of any non-controlling interests in the acquiree; plus, if the business combination is achieved in stages, the fair value of the existing equity interest in the acquiree; less
- the net recognized amount generally the fair value of the identifiable assets acquired and the liabilities assumed.

When the excess is negative, a bargain purchase gain is recognized immediately in profit or loss.

The consideration transferred does not include amounts related to the effective settlement of preexisting contractual relationships. Such amounts are generally recognized in profit or loss. The amount recognized in profit or loss is measured between the lesser of the amount by which the contract is favorable or unfavorable compared to market from the perspective of the acquirer, and the amount of any stated settlement provisions in the contract available to the counterparty to whom the contract is unfavorable.

Costs related to the acquisition, other than those associated with the issue of debt or equity securities, that the Group incurs in connection with a business combination are expensed as incurred.

Any contingent consideration payable is recognized at fair value at the acquisition date. If the contingent consideration is classified as equity, it is not re-measured and settlement is accounted for within equity. Otherwise, subsequent changes to the fair value of the contingent consideration are recognized in profit or loss.

Transaction costs, other than those associated with the issue of debt or equity securities, that the Group incurs in connection with business combinations are capitalized as part of the cost of the acquisition.

Following initial recognition, goodwill is measured at cost and subsequently reviewed for impairment at least annually, if events or changes in circumstances indicate that its carrying value may be impaired.

#### *Accounting for Non-controlling Interests (NCI)*

NCI represents the portion of profit or loss, other comprehensive income and the net assets not held by the Group and are presented separately in the consolidated statements of comprehensive income and within equity in the consolidated statements of financial position, separately from the Parent Company's equity.

Acquisitions of NCI are accounted for as transaction with owners in their capacity as owners and therefore no goodwill is recognized as a result of such transactions. The adjustments to NCI, if any, are based on a proportionate amount of the net assets of the subsidiary.

#### *Loss of Control*

Upon the loss of control, the Group derecognizes the assets and liabilities of the subsidiary, any non-controlling interests and other components of equity related to the subsidiary. Any surplus or deficit resulting from loss of control is recognized in profit or loss. If the Group retains any interest in the previous subsidiary, then such interest is measured at fair value at the date that control is lost. Subsequently, it is accounted for as an equity-accounted investee

or as an AFS financial asset depending on the level of influence.

#### *Transactions Eliminated on Consolidation*

Intra-group balances and transactions, and any unrealized income and expenses arising from



intra-group transactions, are eliminated in preparing the consolidated financial statements. Unrealized gains arising from transactions with equity-accounted investees are eliminated against the investment to the extent of the Group's interest in the investee. Unrealized losses are eliminated in the same way as unrealized gains, but only to the extent that there is no evidence of impairment.

#### Segment Reporting

An operating segment is a component of the Group that engages in business activities from which it may earn revenues and incur expenses, including revenues and expenses that relate to transactions with any of the Group's other components. All operating results are reviewed regularly by the Group's BOD, the chief operating decision maker (CODM) of the Group, to make decisions about resources to be allocated to the segment and to assess its performance, and for which discrete financial information is available.

Segment results that are reported to the Group's BOD include items directly attributable to a segment as well as those that can be allocated on a reasonable basis. Unallocated items comprise mainly corporate assets, head office expenses and income tax assets and liabilities.

Segment capital expenditure is the total cost incurred during the year to acquire property and equipment.

The Group's businesses are operated and organized according to the nature of business provided, with each segment representing a strategic business unit, namely, the Hotel and Marketing operations segments.

The Group's only reportable geographical segment is the Philippines.

#### **Revenue Recognition**

Revenue is recognized to the extent that it is probable that the economic benefits will flow to the Group and the revenue can be reliably measured. The following specific recognition criteria must be met before revenue is recognized:

##### **Rooms**

Room revenue is recognized based on actual occupancy.

##### **Food and Beverage**

Food and beverage revenue is recognized when orders are served.

##### **Rent and Related Income**

Rent and related income on leased areas of the Group is accounted for on a straight-line basis over the term of the lease, except for cancellable leases which are recognized at amount collected or collectible based on the contract provision.

##### **Other Operating Departments**

Revenue from other operating departments is recognized upon execution of service or as contracted.

##### **Interest Income**

Interest income is recognized as it accrues using the effective interest method.

##### **Earnings (Loss) Per Share**

Earnings (loss) per share ("EPS") is determined by dividing net income or loss for the year by the weighted average number of common shares subscribed and issued during the year, after retroactive adjustment for any stock dividend declared during the year. Diluted EPS is computed in the same manner as the aforementioned, except that all outstanding convertible preferred shares were further

assumed to have been converted to common stock at the beginning of the period or at the time of issuance during the year.

## 1. Cash and Cash Equivalents

Included in cash and cash equivalents as of September 30, 2013 are composed mainly of cash deposited in various banks and short-term placements that earn an annual interest of 2% with an average maturity date of 30 days.

## 2. Receivables

This account consists:

	Sept. 2013	Sept. 2012
Trade	184,116,255	168,578,112
Others	266,847,408	217,725,379
	<b>450,963,663</b>	<b>386,303,491</b>
Less allowance for doubtful accounts	(95,730,822)	(93,461,168)
<b>Total</b>	<b>355,232,841</b>	<b>292,842,323</b>

## 3. Inventories

This account consists of:

	Sept. 2013	Sept. 2012
Food and Beverage	13,804,331	18,126,204
Operating Supplies	11,463,594	16,807,617
Others	1,995,748	2,985,433
<b>Total</b>	<b>27,263,672</b>	<b>37,919,254</b>

## 4. Related Party Transactions

These are interest bearing advances to MAHEC, TWIGI, PRC and FORUM subject for re-pricing and yearly renewal.

## 5. Accounts Payable and Accrued Expenses

This account consists of:

	Sept. 2013	Sept. 2012
Trade	392,923,722	298,506,878
Accrued Expenses	757,942,111	979,891,727
Others	317,959,685	338,546,124
<b>Total</b>	<b>1,468,825,519</b>	<b>1,616,944,729</b>

## 6. Loans Payable

This account consists of:

### SSS Loan

On October 28, 1999, the Parent Company also obtained a five-year term loan from SSS amounting to P375 million originally due on October 29, 2004.

The SSS loan was availed of to finance the completion of the facilities of WCCCHI. It was secured by a first mortgage over parcels of land owned by WII, a related party, and by the assignment of 200 million common shares of the Parent Company owned by TWIGI. The common shares assigned were placed in escrow in the possession of an independent custodian mutually agreed upon by both parties

of an independent custodian mutually agreed upon by both parties.

Presently, the Parent Company and SSS are locked in negotiations for the restructuring of the loan.

However, with the change in management of SSS, The Parent Company plans to activate the proposed restructuring of the said loan which includes the condonation of interest and penalties. The Parent believes that it will be able to restructure the said loan.

#### **ICBC Loan**

The Company had committed an event of default with respect to the payment of its US\$15 million loan with the ICBC – Singapore Branch, which matured on 31 March 1998. On 03 June 2003, the loan was restructured by ICBC which stipulated six semi-annual installments payment of principal and interest until April 2006. In July 2004, the new management of the Company requested for a reprieve on loan principal payments due for the period, which the Company suggested to be placed at the end of the term of the Amended Agreement. As of the date of this report, management is still negotiating with ICBC for the rescheduling of payments of the APHC's overdue loan principal installments.

#### **PBB**

On June 10, 2011, WCCCHI entered into a term loan agreement with PBB amounting to P300 million for the purpose of taking out the remaining balance of the loan with COSCO Holdings, Inc. The loan matures in two (2) years, inclusive of a one-year grace period on principal payments. The loan bears interest at 12% per annum and is secured by a Mutual Trust Indenture (MTI) covering the Hotel at a minimum of 200% cover, an assignment of PAGCOR rentals and assignment of leasehold rights. Subsequently, all the proceeds of the loan were advanced to WPI for the payment of the COSCO loan.

In 2012, WCCCHI entered into another term loan agreement with PBB amounting to P250 million. The loan matures in three years and shall bear an interest rate of 10% per annum to be reprised every month payable in arrears. WCCCHI, however, is allowed to fully or partially pre-terminate the loan. The loan is secured by the assignment of rental payments from PAGCOR on the leases of hotels, plus real estate mortgage on the hotel building and other improvements.

#### **7. The earnings (loss) per share is computed as follows:**

	<b>Sept. 2012</b>	<b>Sept. 2012</b>
Net Income (Loss)	52,485,489	77,318,224
Weighted Average Number of Shares Outstanding	2,498,991,753	2,498,991,753
Earnings (Loss) per share	<b>0.021</b>	<b>0.031</b>

There are no dilutive potential shares as of September 30, 2013 and 2012.

#### **8. Lease Agreement with Philippine Amusement and Gaming Corporation ("PAGCOR")**

On December 1, 2010, PAGCOR and APHC amended the lease contract, otherwise known as the Omnibus Amended Lease Contract (OALC) extending the lease term and expanding the lease area. The OALC shall cover the Main Area (7,093.05 sq. m.), Expansion Area A (2,130.36 sq. m.), Expansion Area B (3,069.92 sq. m.) and Air Handling Unit (AHU) Area (402.84 sq. m.) for a total lease area of

12,696.17 square meters. The lease agreement is until December 16, 2016.

The monthly rent to be applied on the leased areas are as follows: Main Area shall be P2, 621.78 per square meter, Expansion Area A shall be P1, 248.47 per square meter, Expansion Area B shall be P1,600 per square meter and the AHU Area shall be free of rent. Annual escalation rate of 5% shall be applied on the third and fourth year of the lease. The Amended Lease Contract is until December 30, 2016, and may be renewed, in accordance with the law, at the option of the Lessee under such terms and conditions as may be agreed upon by the parties.

On March 21, 2011, WCCCHI and WMCHI renewed their respective Lease Contracts with PAGCOR, in order to consolidate, simplify, reconcile and update the terms and conditions of the contract of lease and its amendments. The Lease Contract shall cover a total area of 13,677.08 sq. m., for

WCCCHI, particularly described as follows: Main Area 8,123 sq. m., Slot Machine Expansion Area 883.38 sq. m., Mezzanine 2,335 sq. m., 5<sup>th</sup> Floor Junket Area 2,336 sq. m. The monthly rent for each

area is P1, 772.96 per sq. m., and for the 5<sup>th</sup> Floor Junket Area the rent is free for a period of one (1) year from the execution of the Lease Contract. In the event that the lease over the 5<sup>th</sup> Floor Junket Area is continued by the Lessee, the parties shall agree on the monthly rent and the duration of the lease for the said area.

For WMCHI the Lease Contract shall cover a total area of 5,152.24 sq. m consisting of Main Casino Area of 4,076.24 sq. m., and a Chip Washing Area of 1,076 sq. m. The monthly rent for the Main Casino Area is P 1,772.96 per sq. m. and for the Chip Washing Area is P1, 688.53 per sq. m.

The monthly rent for the Leased Premises is Value Added Tax (Vat) exclusive, zero-rated transactions. Starting on January 3, 2013 and every year thereafter, the monthly rent for the Main Area, Slot Machine Expansion Area, Mezzanine, Main Casino Area and the Chip Washing Area for both WCCCHI and WMCHI, shall be adjusted by five (5%) on year after the lease thereon is continued by the Lessee and every year thereafter. The Lease Contracts for both WCCCHI and WMCHI is until August 2, 2016, and may be renewed, in accordance with the law, at the option of the Lessee under such terms and conditions as may be agreed upon by the parties.

## **9. Other Lease Agreements**

### **Land under Operating Lease**

On September 15, 1994, Waterfront Hotel and Resort Sdn. Bhd. (WHR), a former related party, executed a lease contract with Mactan Cebu International Airport Authority (MCIAA) for the lease of certain parcels of land where the hotels were constructed. On October 14, 1994, WHR assigned its rights and obligations on the MCIAA contracts to WCCCHI and WMCHI.

WCCCHI and WMCHI shall pay MCIAA fixed rentals per month plus a 2% variable rent based on the annual gross revenues of WCCCHI and WMCHI, as defined in the agreements. The leases are for a period of 50 years, subject to automatic renewal for another 25 years, depending on the provisions of the applicable Philippine laws at the time of renewal.

### **Land under Finance Lease**

In the period prior to October 2011, APHC and CIMAR entered into a finance lease agreement. Accordingly, APHC recognized the lease asset, "Land under finance lease," and lease liability, "Obligations under finance lease."

Series of disputes ensued between ALB (former parent company of CIMAR) whereby CIMAR filed an ejectment case and demanded possession of land plus interest.

As disclosed in Note 11, APHC executed a MOA with CIMAR to amicably settle all pending cases and controversies between the two parties. As part of the amicable settlement with ALB and CIMAR, the existing accrued interest on the lease liability of APHC to CIMAR prior to acquisition date formed part of (netted from) the total net consideration when the APHC acquired CIMAR (see Note 11). Moreover, the land and the corresponding lease liability were derecognized in 2011 as the consequence of the acquisition of CIMAR and the cancellation of the finance lease liability. This resulted to the reduction of the "Revaluation surplus in property and equipment" and of the "Non-controlling interest."

In July 2011, the RTC of Manila issued an order granting the joint motion to dismiss the ejectment case filed by APHC and CIMAR.

### **Equipment under Finance Lease**

DIHCI leased certain equipment for a monthly fee of P125, 000 starting November 2005 for 10 years from Edward Marcs Philippines, Inc. (EMPI). At the end of the 10-year lease period, EMPI shall transfer to DIHCI, free from any lien or encumbrance created by EMPI and without any payment of any compensation, all its rights, title and interest in and to the equipment.

## **10. Commitments and Contingencies**

On April 10, 2007, the Parent Company received a demand letter with notice of assessment from the Bureau of Internal Revenue (BIR) for deficiency taxes for the 2003 taxable year. On May 9, 2007, the Parent Company sent a letter to the BIR contesting the said assessment. On May 22, 2007, BIR

answered in another letter that it maintains its position that the Parent Company has tax deficiencies.

On October 10, 2007, the Parent Company again sent a letter to the BIR contesting the assessment. On February 13, 2009, the BIR sent a final demand letter requesting payment for the deficiency taxes. On November 9, 2009, the BIR issued Final Demand Letter (Preparatory to Court Action) on deficiency income tax, documentary stamp tax, expanded withholding tax, and compromise penalties for the 2003 taxable year in the total amount of P27.2 million.

On November 9, 2009, the BIR issued Final Demand Letter (Preparatory to Court Action) on deficiency income tax, documentary stamp tax, expanded withholding tax, and compromise penalties for taxable year 2003 in the total amount of P27,240,290. The BIR is requesting for copies of financial statements for taxable year 2011 and 2010 to determine if the Parent Company can qualify for compromise settlement based on financial incapacity under Section 204 of the Tax Code.

On August 26, 2011, the Parent Company submitted an application letter for the abatement or cancellation of tax penalties and/or interest of their 2003 tax assessment. In 2011, the Parent Company paid P1.5 million as willingness to settle their tax liabilities.

In the normal course of business, the Group enters into commitments and encounters certain contingencies, which include a case against a contractor of one of its hotels for specific performance.

Management believes that the losses, if any, that may arise from these commitments and contingencies would not be material to warrant additional adjustment or disclosure to the consolidated financial statements.

Also, the Group is defendant in other legal cases which are still pending resolution. Management and legal counsel believe that the outcome of these cases will not have any material effect on the Group's financial position and financial performance.

**MANAGEMENT DISCUSSION AND ANALYSIS  
OF FINANCIAL CONDITIONS AND RESULTS OF OPERATIONS**

Below are the results of operations of the Parent Company and its subsidiaries, for the period ending September 30, 2013 and 2012 together with its financial conditions as of the same period.

**RESULTS OF OPERATIONS**

	Sept. 2013	Sept. 2012
<b>Revenues</b>	<b>1,472,603,258</b>	<b>1,489,903,246</b>
Less: Costs and Expenses	1,063,775,295	1,096,073,855
<b>Net Income (Loss) Before Fixed Financial and Other Charges</b>	<b>408,827,964</b>	<b>393,829,391</b>
Less: Fixed Financial and Other Charges (Dep'n and Amort'n, and Interest)	339,161,500	303,088,843
<b>Income (Loss) after Provision for Income Tax and before Share in Minority Interest</b>	<b>69,666,464</b>	<b>90,740,548</b>
Share of Minority Interest	17,180,976	13,422,325
<b>Net Income (Loss)</b>	<b>52,485,489</b>	<b>77,318,223</b>
Earnings (loss) Per share	<b>0.021</b>	<b>0.031</b>

**FINANCIAL CONDITION**

	Sept. 2013	Sept. 2012
<b>Assets</b>		
Current assets	2,444,410,680	1,002,436,735
Non-current Assets	6,673,491,736	8,493,178,611
<b>Total Assets</b>	<b>9,117,902,416</b>	<b>9,495,615,346</b>
<b>Liabilities and Stockholders' Equity</b>		
Current Liabilities	2,243,098,147	2,447,462,911
Non-current Liabilities	2,400,245,745	2,431,384,613
Total Stockholders' Equity	3,771,300,774	3,894,615,113
Minority Interest	703,257,750	722,152,709
<b>Total Liabilities and Stockholders' Equity</b>	<b>9,117,902,416</b>	<b>9,495,615,346</b>



## RESULTS OF OPERATIONS

**Period ended September 30, 2013 compared to Period Ended September 30, 2012.**

### Income Statement

Hotels and other subsidiaries gross revenues for the 3rd quarter of 2013 and 2012 are 1.47B and 1.49B respectively, a slight decrease of 1.16%. The decrease in the country's competitiveness as a tourism destination is also a factor that has affected us. Despite the unforeseen global events, our innovative efforts to counteract dwindling tourism figures and create interest in our markets—both existing and potential ones—have allowed us to stay afloat and generate an income of 52M. Operating expenses decreased by 2.95%; this is mainly due to the strict implementation of cost effectiveness.

### *Seasonality or Cyclicalities of Interim Operations*

#### 1<sup>ST</sup> QUARTER

The occupancy for the two (2) hotels, WCCCHI and WMCHI, are high during the months of January and February because of the celebration of the Feast of Sto. Niño better, renowned as the "Sinulog" as well as the celebration of the Chinese New Year. Many visitors come to Cebu during this time just to witness and participate in the festivities. Sinulog is one of the city's main pull for tourists as well as other locals. The celebration of the Chinese New Year also added to the Company's revenues. As we all know, the country's full of Chinese nationalities and businessmen that celebrating their new year would really be an advantage to the hotels in terms of revenues. The month of March tends to be a slow one for all the hotels. The occupancy percentage depends on the bookings of rooms and functions scheduled by convention organizers, government agencies and tour-group bookings. In spite of the boastful celebration, these numbers of people were divided among hotels that grow like mushroom here in Cebu. In addition, Manila Pavilion's on-going renovation has affected the number of guests coming in.

As always, the company and the management itself continue to navigate to a position of incontestable strength and market leadership. To go beyond outside traditional markets and develop new revenue streams. And further enhance measures to decrease its operating cost without sacrificing the need and satisfaction of its guest/clients. This is also to ensure long-term stability of the corporation and continuing customers' satisfaction, we are steadfast in making new additions and improvements in the quality of our product. Not only does this contribute to improved customer feedback; it also has great advantage of further differentiating the Waterfront experience, strengthening our brand and making us well positioned to reap the benefits of our measures in the event of an industry recovery

#### 2<sup>ND</sup> QUARTER

Hong Kong residents' lack of resolution and enduring negative sentiments continue to affect arrivals from the region and China. Increasing tension in Southeast Asia caused by territorial disputes and other diplomatic differences, has only added to the downtrend of tourist interest in the Philippines. We also experienced a secondary dip in bookings from Europe with citizens from countries in crisis opting to vacation locally. Steering through these unfavorable circumstances is a challenge, yet our organization continues to thrive; determined to look beyond the negative and to accentuate the constructive

Since we cannot depend on erratic global economic and political factors, we are creating what I would call "internal catalysts for growth" - self-initiated stimuli that spark profitability in our enterprise combined with innovations that enable us to reach our corporate goals.

These monumental improvements will help us continue to harness opportunities we encounter; and by stabilizing and enhancing the Waterfront brand, we are then assured of financial strength and dominance in the coming years.

### 3<sup>rd</sup> QUARTER

We have expanded our distribution offline and online, and this has yielded appreciable returns. Conscious of the rising popularity of technology and social media, the group has been increasingly tapping the web for its booking and promotions.

Our constant improvement of F&B has also yielded positive results. This, accompanied by the constant training and development of our team, assures that we deliver a consistent, pleasing and personalized guest experience throughout.

We also see that there is great promise in this new dynamism Asia. There is unmistakable potential in resurgent markets like Japan, strong markets like Korea, and untapped markets such as Russia. The availability of cheap flights and the ubiquity of budget airlines, plus the big trend of fast and easy online bookings, only add to the vibrancy of the picture.

With the improvement of our product and continuing innovations in technology and service, we wish to capture the interest of this next wave of travelers.

#### TOP FIVE (5) PERFORMANCE INDICATORS

	Jan-Sept 2013	Jan-Sept 2012
Occupancy Percentage	55%	61%
Average Room Rates	2,297	2,148
Food Covers	179,163	199,910
Average Food Checks	340	351
Average Food Costs	37	34%

#### Occupancy Percentage

The occupancy percentage decreased by 6% as compared to 3rd quarter of last year. Occupancy percentage is computed by dividing the total number of rooms sold over the total number of rooms available for sale.

#### Average Room Rate

Average room rate is 6.94% higher compared to 3rd quarter of last year. This is one of the alternative strategies of the marketing operations to bend the room rate to take advantage after a global economic recovery. In addition, the new lobby, even better services and the more techy marketing strategies attracts more guests for business transactions and "staycations". Average room rate is computed by dividing the net rooms revenue over the total number of rooms sold.

#### Food Covers

Food covers this quarter decreased by 10.38% compared to the 3rd quarter of last year. This is mainly because there were fewer functions and conventions this time. Food covers pertains to the number of guests that availed of the restaurants services.

#### Average Food Check

The average food check or average consumption per guest this quarter decreased by 3.13% compared to 3rd quarter of last year. Average Food Check is derived by dividing the total food and beverage revenue by total food covers.

#### Average Food Cost

The average food cost increased by 3% from previous year of the same quarter. This is mainly due to the fewer functions and conventions this quarter compared to the same quarter last year. Average Food Cost is computed by dividing the total food and beverage revenue by total food cost.

### **Revenues and Earnings per Share**

Revenues decreased by 1.16% for the 3rd quarter of 2013 as compared to previous year of the same quarter while operating expenses decreased by 2.95%. Such decreased in revenues and decreased in operating expenses resulted to a net income of P52 million, which is 32% lower compared to last year's same quarter.

Earnings per share this quarter is a (P0.021) while same quarter last year was (P0.031).

### **Fixed Financial and Other Charges**

Total fixed financial and other charges for this quarter is 12% higher compared to same quarter last year. This account includes the depreciation and interest expense from bank loans.

Interest Expense this quarter is increased by 7% compared to the 3<sup>rd</sup> quarter last year.

## **FINANCIAL CONDITION**

### **Cash and Cash Equivalents**

Cash and cash equivalents as of the 3rd quarter of this year is Php92 million compared to last year's 3rd quarter of Php121 million; a decreased of 24%.

### **Receivables**

Receivables for the period increased by 21% from P292 million 3rd quarter last year to P355 million 3rd quarter this year. Despite the increase, the company's rigorous monitoring of credit sales and credit term policies is strictly implemented.

### **Inventories**

Inventory for this quarter is lower than that of last year's---Php27 million this year while last year was Php38 million. Best effort was exerted to maintain the inventories on a very reasonable level. The company was nimble enough to react quickly to changes in customer demand and do it with little inventory to prevent a long lead times in-order to minimize cost.

### **Due from related parties-current portion**

This account has increased by 263% from last year's third quarter. This also represents interest bearing advances with MAHEC, TWGL, PRC and FHI at a rate of two percent (2%) and four percent (4%) per annum. Advances to TWGL, PRC, MAHEC and FHI had a revised payment term and it was agreed by the parties that advances are due within one year subject to renewal and re-pricing.

### **Property, Plant and Equipment**

There is an increased of 1.27% on this account.

### **Accounts Payable and Accrued Expenses**

This account has decreased by 9%. The reason for this is that the company has tried to avail of the prompt payment discount offered by some suppliers whenever there is an excess fund.

### **Loans Payable**

There is a decrease of 2% or Php27 million on this account. This comprises loans from Phil. Business Bank, Social Security System and Industrial Commercial Bank of China. Series of payments were made to fulfill its obligation to settle the account.

### **Other Current Liabilities**

The increase on this account was due on advance rentals from concessionaires.

### **Other Non current Liabilities**

There is a decrease of 14% of this account from 867 million to 741 million. The account compiles rent received in advance, PAGCOR and retirement benefits.

### **Deferred Tax Assets and Deferred Tax Liabilities**

Deferred income tax is recognized in respect of temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes.

Deferred income tax is not recognized for:

\*\*\*temporary differences on the initial recognition of assets or liabilities in a transaction that is not a business combination and that affects neither accounting nor taxable profit or loss;

\*\*\*temporary differences related to investments in subsidiaries and jointly controlled entities to the extent that it is probable that they will not reverse in the foreseeable future; and taxable

\*\*\*temporary differences arising on the initial recognition of goodwill.

Deferred income tax is measured at the tax rates that are expected to be applied to temporary differences when they reverse, based on the laws that have been enacted or substantively enacted at the reporting date.

A deferred tax asset (DTA) is recognized only to the extent that it is probable that future taxable profits will be available against which the DTA can be utilized. DTA is reduced to the extent that it is no longer probable that the related tax benefit will be realized. The items comprising the DTA are reviewed at each reporting date and adjustments are made, if appropriate.

Deferred tax assets and liabilities are offset if there is a legally enforceable right to offset current tax liabilities and assets, and if they relate to income taxes levied by the same tax authority on the same taxable entity, or on different tax entities, but they intend to settle current tax liabilities and assets on a net basis or either tax assets and liabilities will be realized simultaneously.

### **Key Variable and Other Qualitative and Quantitative Factors:**

a. Any known Trends, Events or Uncertainties-(material impact on liquidity)-NONE

b. There are no events that will trigger direct or contingent financial obligation that is material to the company, including any default or acceleration of an obligation.

c. There are no material off-balance sheet transactions, arrangements, obligations (including, contingent obligations), and other relationships of the company with unconsolidated entities or other persons created during the reporting period.

d. The Group is not subject to externally-imposed capital requirements.

e. From continuing operations, the Company is not exposed to any significant elements of income or loss except for those already affecting profit or loss.

f. There are no significant elements of income or loss or any events that did not arise from the issuer's continuing operations other than those already affecting profit or loss.

g. The nature and amount of changes in estimates of amounts reported in prior interim periods of the current financial year or changes in estimates of amounts reported in prior financial years, if those changes have material effect in the current interim period. - NONE

h. There were no dividends paid aggregate or per share separately for ordinary shares and other shares.

The interim financial statements as of September 30 , 2013 shall contain the following disclosure:

i. Separate Financial Statements

PAS 27 (2011) supersedes PAS 27 (2008). PAS 27 (2011) carries forward the existing accounting and disclosure requirements for separate financial statements, with some minor clarifications.

Investment Entities (Amendments to PFRS 10, PFRS 12, and PAS 27 (2011)). These amendments provide consolidation exception for investment funds and require qualifying investment entities to recognize their investments in controlled entities, as well as investments in associates and joint ventures, in a single line item in the statement of financial position, measured at fair value through profit or loss; the only exception would be subsidiaries that are considered an extension of the investment entity's investing activities. However, the parent of an investment entity (that is not itself an investment entity) is still required to consolidate all subsidiaries. This consolidation exception is mandatory.

ii. Investments In Associate and Joint Ventures – Not Applicable

iii. Government Loans – Not Applicable

iv. Disclosure –Offsetting Financial Assets and Financial Liabilities – Applicable

Disclosures: Offsetting Financial Assets and Financial Liabilities (Amendments to PFRS 7).

These amendments include minimum disclosure requirements related to financial assets and financial liabilities that are:

\*\*\*offset in the statement of financial position; or

\*\*\*subject to enforceable master netting arrangements or similar agreements

They include a tabular reconciliation of gross and net amounts of financial assets and financial liabilities, separately showing amounts offset and not offset in the statement of financial position.

v. Consolidated Financial Statements

The amendments simplify the process of adopting PFRSs 10 and 11, and provide relief from the disclosures in respect of unconsolidated structured entities. Depending on the extent of comparative information provided in the financial statements, the amendments simplify the transition and provide additional relief from the disclosures that could have been onerous. The amendments limit the restatement of comparatives to the immediately preceding period; this applies to the full suite of standards. Entities that provide comparatives for more than one period have the option of leaving additional comparative periods unchanged. In addition, the date of initial application is now defined in PFRS 10 as the beginning of the annual reporting period in which the standard is applied for the first time. At this date, an entity tests whether there is a change in the consolidation conclusion for its invitees. These amendments are effective for annual periods beginning on or after January 1, 2013 with early adoption permitted.

## **Financial Risk Management**

The Group's principal financial instruments comprise of cash and cash equivalents, receivables, due from related parties, AFS investments, accounts payable and accrued expenses, other current liabilities, due to related parties, loans payable, and other non-current liabilities. The main purpose of these financial instruments is to raise finances for the Group's operations. The main risks arising from the financial instruments of the Group are credit risk, liquidity risk and market risk. The Group's management reviews and approves policies for managing each of these risks and they are summarized as follows:

### **Credit Risk**

Credit risk is the risk of financial loss to the Group if a customer or counterparty to a financial instrument fails to meet its contractual obligations, and arises principally from the Group's trade and non trade receivables. The Group trades only with recognized, creditworthy third parties. It is the Group's policy that all customers who wish to trade on credit terms are subject to credit verification procedures. In addition, receivable balances are monitored on an ongoing basis with the result that the Group's exposure to bad debts is not significant. With respect to credit risk from other financial assets of the Group, which mainly comprise of due from related parties, the exposure of the Group to credit risk arises from the default of the counterparty, with a maximum exposure equal to the carrying amount of these instruments.

There is no other significant concentration of credit risk in the Group.

### **Liquidity Risk**

Liquidity risk is the risk that the Group will not be able to meet its financial obligations as they fall due. The Group monitors and maintains a level of cash deemed adequate by the management to finance the Group's operation and mitigate the effects of fluctuations in cash flows. Additional short-term funding is obtained thru related party advances and from bank loans, when necessary. Ultimate responsibility for liquidity risk management rests with the BOD, which has established an appropriate liquidity risk management framework for the management of the Group's short, medium and long-term funding and liquidity management requirements. The Group manages liquidity risk by maintaining adequate reserves, by continuously monitoring forecast and actual cash flows and matching the maturity profiles of financial assets and liabilities. For the Group's short-term funding, the Group's policy is to ensure that there is sufficient working capital inflows to match repayments of short-term debt.

### **Market Risk**

Is the risk that the fair value or cash flows of a financial instrument of the Group will fluctuate due to change in market prices. Market risk reflects interest rate risk, currency risk and other price risks.

### **Interest Rate Risk**

Cash flow interest rate risk is the risk that the future cash flow of the financial instruments will fluctuate because of the changes in market interest rates. Fair value interest rate risk is the risk that the fair value of a financial instrument will fluctuate due to changes in market interest rates. The Group's exposure to the risk changes in market interest rates relates primarily to the interest-bearing loans from PNB, SSS, PAGCOR and ICBC. The other financial instruments of the Group are either short-term, non-interest-bearing or with fixed rates and are therefore not subject to interest rate risk.

Cash flow interest rate risk exposure is managed within parameters approved by management. If the exposure exceeds the parameters, the Group enters into hedging transactions.

### **Foreign Currency Risk**

Currency risk arises when transactions are denominated in foreign currencies. As a result of loan payable from ICBC which is denominated in US dollar, the Group's consolidated statements of financial position can be affected by movements in this currency. Aside from this and certain cash, the Group does not have any material transactional foreign exchange risks as its revenue and costs are substantially denominated in Philippines peso.

The Group monitors and assesses cash flows from anticipated transactions and financing agreements denominated in foreign currencies. The Group manages its foreign currency risk by measuring the mismatch of the foreign currency sensitivity gap of assets and liabilities.

### **Price Risk**

The Group is exposed to equity securities price risk because of the investment in shares of stock of WII held by the Group which are classified as AFS investments in the consolidated statements of financial position. These securities are listed in the PSE.

The Group is not exposed to commodity price risk.

The Group monitors the changes in the price of shares of WII. To manage its price risk, the Group disposes existing or acquires additional shares based on the economic conditions.

### **Fair Value of Financial Assets and Liabilities**

The carrying amounts of cash and cash equivalents, receivables, due from related parties - current portion, accounts payable and accrued expenses, loans payable - current and other current liabilities approximate their fair values as these have short-term maturities and are considered due and demandable.

The fair value of interest-bearing due from related parties - non-current and loans payable is based on the discounted value of expected future cash flows using the applicable market rates for similar types of instruments as of the reporting date, thus, the carrying amount approximates fair value.

**ADDITIONAL REQUIREMENT (SRC Rule 68)**

A schedule showing financial soundness indicators in two comparative periods:

**CURRENT / LIQUIDITY RATIO**

<b>Current Ratio</b>	<b>September 30, 2013</b>	<b>September 30, 2012</b>
Current Assets	2,444,410,680.00	1,002,436,735.00
Current Liabilities	2,243,098,147.00	2,447,462,911.00
Ratio	1.090	0.410

<b>Quick Ratio</b>	<b>September 30, 2013</b>	<b>September 30, 2012</b>
Cash + Accounts Receivable + Short Term		
Marketable Securities	446,970,349.00	413,597,576.00
Current Liabilities	2,243,098,147.00	2,447,462,911.00
Ratio	0.199	0.169

<b>Cash Ratio</b>	<b>September 30, 2013</b>	<b>September 30, 2012</b>
Cash + Short Term or Marketable Securities	91,737,508.00	120,755,253.00
Current Liabilities	2,243,098,147.00	2,447,462,911.00
Ratio	0.041	0.049

**SOLVENCY RATIO**

<b>Current Liabilities to Equity Ratio</b>	<b>September 30, 2013</b>	<b>September 30, 2012</b>
Current Liabilities	2,243,098,147.00	2,447,462,911.00
Total Equity	3,771,300,774.00	3,894,615,113.00
Ratio	0.595	0.628

<b>Total Liabilities to Equity Ratio</b>	<b>September 30, 2013</b>	<b>September 30, 2012</b>
Total Liabilities	4,643,343,892.00	4,878,847,524.00
Total Equity	3,771,300,774.00	3,894,615,113.00
Ratio	1.231	1.253

<b>Fixed Assets to Equity Ratio</b>	<b>September 30, 2013</b>	<b>September 30, 2012</b>
Fixed Assets	6,498,546,038.00	6,416,825,697.00
Total Equity	3,771,300,774.00	3,894,615,113.00
Ratio	1.723	1.648

<b>Asset to Equity Ratio</b>	<b>September 30, 2013</b>	<b>September 30, 2012</b>
Total Assets	9,495,615,346.00	9,495,615,346.00
Total Equity	3,771,300,774.00	3,894,615,113.00
Ratio	2.518	2.438

**INTEREST COVERAGE RATIO**

<b>Interest Coverage Ratio</b>	<b>September 30, 2013</b>	<b>September 30, 2012</b>
Net Income Before Tax + Interest Expense	189,353,241.00	202,872,328.00
Interest Expense	119,686,777.00	112,131,780.00
Ratio	1.582	1.809

**PROFITABILITY RATIO**

<b>Return on Sales (Profit Margin) Ratio</b>	<b>September 30, 2013</b>	<b>September 30, 2012</b>
Net Income After Taxes	69,666,464.00	90,740,548.00
Net Sales	1,472,603,258.00	1,489,913,213.00
Ratio	0.047	0.061

<b>Return on Assets (ROA) Ratio</b>	<b>September 30, 2013</b>	<b>September 30, 2012</b>
Net Income After Taxes	69,666,464.00	90,740,548.00
Total Assets	9,117,902,416.00	9,495,615,346.00
Ratio	0.0076	0.010

<b>Return on Equity</b>	<b>September 30, 2013</b>	<b>September 30, 2012</b>
Net Income After Taxes	69,666,464.00	90,740,548.00
Total Equity	3,771,300,774.00	3,894,615,113.00
Ratio	0.018	0.023

**WATERFRONT PHILIPPINES, INCORPORATED & SUBSIDIARIES**  
**SCHEDULE OF AGING OF ACCOUNTS RECEIVABLE FOR SEC REPORTING**  
**As of September 30, 2013**

<b>Trade Receivables</b>	<b>0-30 days</b>	<b>31-60 days</b>	<b>61-90 days</b>	<b>91-120 days</b>	<b>121 days over</b>	<b>TOTAL</b>
Waterfront Cebu City Hotel & Casino	6,828,296.37	5,098,057.81	1,924,562.06	321,150.36	1,971,976.37	16,144,042.97
Waterfront Airport Hotel & Casino	9,228,885.23				22,584.45	25,395,512.65
Waterfront Insular Hotel Davao	6,035,358.08	3,236,327.73	853,758.59	26,057.30	3,441,777.91	13,593,279.61
Manila Pavilion Hotel	9,847,122.07	2,424,541.30	607,016.97	525,990.86	9,456,065.01	22,860,736.21
G-Hotel	337,581.00	389,429.24	187,431.90	161,940.00	348,996.77	1,425,378.91
<b>Total</b>	<b>32,277,242.75</b>	<b>11,148,356.08</b>	<b>3,572,769.52</b>	<b>1,035,138.52</b>	<b>15,241,400.51</b>	<b>63,274,907.38</b>